

Our Expertise.

Your Personal Experience.

Our Vino Volo concepts create a place to indulge in hand-selected wines and gourmet food, unwind in a welcoming atmosphere, and elevate your journey.

We commit to delivering a personal experience for each guest.

"Love Vino Volo. It's my airport port in a storm."

Guest and Vino Volo loyalty member



Options for a Variety of Tastes

The award-wining Vino Volo has long been the preferred wine option of airport travelers for a variety of reasons. Our combination of superior wines, knowledgeable and well-trained associates, undeniable hospitality and engaging atmospheres have elevated us to the leading airport wine bar concept in North America.

We have also expanded on this concept to include two **new options - a gourmet market and a craft beer offering.** Our new concepts will attract new guests to the Vino Volo brand, as well as expand the selection for our loyal patrons.

Building on our exceptional reputation for quality service and hospitality, we bring the same dedication to **associate training and education** to our new concepts. Our highly-trained associates deliver on our promise of guest satisfaction.

Our designs welcome our guests into a **comfortable, warm atmosphere** sneaking them away for a much-needed indulgence. Whether traveling for business or getaway, our guests know that an exceptional experience awaits them.



The Vino Volo Experience

Offering 54 locations across North America, Vino Volo creates customized wine experiences by the taste, glass, or bottle tailored to each guest. Whether it is wine, food, service or design, Vino Volo is committed to quality in every aspect of our business. Whether a wine lover for years or new to the experience, we guide each guest to wines and pairings catered to their personal tastes.

54 locations, 37 airports

We deliver these personal and memorable guest experiences with a focused and superior approach in every facet of the guest's encounter.



Our wines: Superior quality and variety

Vino Volo features a wide selection of handpicked wines that changes throughout the year, keeping our offerings fresh and our guests intrigued. Our knowledgeable wine associates make recommendations that will appeal to their individual tastes and preferences.

Supporting the local region

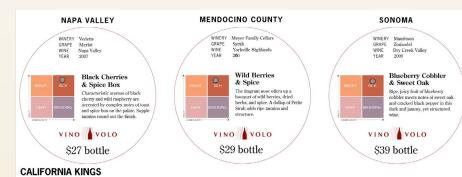
In addition to the most diverse selections from nationally-known wineries, we also support the regions surrounding our airport locations by featuring wines from regional, boutique, and local wineries. Unknown to most is the fact that all 50 states produce wine, and we represent as many as we can.

Uniquely Vino Vino: The wine flight

We are the only airport wine bar that specializes in wine flights and retail bottle sales.

Our concept focuses on tasting flights so guests can try a variety of wines in a sophisticated and comfortable setting. Flights are served atop our proprietary tasting sheet, telling the story of each wine and the nuance of the taste.

- Core Flights: While the wines change, our four flight themes always remain the same. The flights showcase the most popular grape varietals.
- **Discovery Flights:** Showcasing lesser known wine varietals and styles, these four flights allow our guests to delight themselves with something new.



We're intentional about bringing people together through local gourmet food, wine, and beer. We have authentic conversations that create unique experiences so all our guests can learn and enjoy as they taste.



Travelers can shop our wine selection finding their favorite varietals and wineries taking them home or enjoying them on the plane. Our retail sales are a strong attraction for many travelers.

"The retail wine selection at Vino Volo is the best I've ever seen. I will be back the next time I fly."

Rick B., Florida

Growing the Brand

Gourmet Market: A fresh new option by Vino Volo

A boutique concept, our Gourmet Market was driven to fruition by airport and traveler's desire to have higher-quality options and bottled wine sales. Each market extends an invitation to personalize an assortment of local wine, cheese, and finer foods creating a sophisticated sense of place. Guests can leisurely shop or enjoy our fare at one of the tables tucked away from the hustle and bustle.

This concept offers a true market experience as guests can choose from a wide selection of:

- Coffee and breakfast options
- Grab-and-go, including salads and local artisanal gourmet
- Fresh and healthy items like hummus, carrots and seasonal fruit
- Refreshing beverages such as sparkling water, fresh juices, Kombucha and other popular options

A range of specialty retail items are curated from local artisanal providers and may include olives, olive oil, vinegars, jams, spices, cheese, and cured meats.





"The Gourmet Market concept is a customizable offering that can be branded to the region. With locations such as Taylors Market at SMF and Verdi Market at RNO, this has already proven to be a successful and embraced concept in the airport community."

Craft beer

Catering to our guests' love of culinary adventure, we have sought out the finest locally-brewed craft beers to augment our wine selection, while maintaining our high standards for excellence.

The long-held tradition of brewing beer has had a resurgence with craft beer delving into never-before-tried recipes and creative approaches to new flavors. Every city has their unique clique of craft brewers that we introduce to our guests – giving them yet another reason to choose Vino Volo.

Our bottled wine and beer selection is a popular option for travelers.

The Vino Volo Difference

The true reason for Vino Volo's position as the airport market leader in North America is the knowledge, hospitality and passion delivered by our wine associates and staff.



Training

Our rigorous training program is the foundation for our service. All associates complete the training program providing a deep knowledge of wines, craft beer, and gourmet pairings and their unique qualities. It is the sharing of this knowledge that connects us with our guests and sets us apart.

Annual retreat

Each year the company sponsors a wine training retreat to a major wine region for employees who have been with Vino Volo for more than one year.

Plant and Grow

We pride ourselves on promoting from within and developing all of our associates through our Plant and Grow Associate Development Program. Every Vino Volo General Manager and Regional General Manager is a former associate, and our Senior Vice President is a former General Manager and Regional General Manager.





Loyalty app

Our guests are dedicated to Vino Volo with more than 160,000 members on our loyalty rewards app. Members are treated to exclusive experiences and offers every time they visit.

Innovation

We keep the brand fresh by offering complementary concepts that expand and build on our demographic appeal. With the addition of our farm-fresh gourmet markets and local craft beer, we are truly a one-of-a kind local indulgence.







*Coming soon

54 locations37 airports

AUS	CLE	DTW	JFK	MSY*	RNO	SNA	YYC
AVL*	CMH	EWR	LAX	OAK	SAT	STL	YYZ
BNA	CVG	GSP	MCO	PDX	SFO	YHZ	
BOS	DEN	IAD	MKE	PHL	SLC	YOW	
BWI	DFW	JAX	MSP	PIT	SMF	YVR	



1111 Broadway, Third Floor Oakland, CA 94607

Marco Di Bernardo

Vice President of Development

Phone - (416) 986-2818

Email - marco.dibernardo@vinovolo.com

Faith Quilling

Director of Development

Phone - (610) 751-6507

Email - faith.quilling@vinovolo.com

vinovolo.com

